



STATE OF HAWAII  
STATE PROCUREMENT OFFICE  
HONOLULU, HAWAII

June 19, 1997

TO: All State Agencies  
FROM: Procurement Officer  
SUBJECT: Change No. 5  
SPO Price List No. 92-65 (All Islands)  
Diagnostic Modems and Accessories (IFB-92-278-OHMK)

Subject price list has been extended to November 30, 1997.

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ROBERT J. GOVERNS, CPPB  
Procurement Officer

DEPARTMENT OF ACCOUNTING AND GENERAL SERVICES

Price List No. 92 - 65 (All Islands)  
Replaces PL 87-52

DIAGNOSTIC MODEMS AND ACCESSORIES

June 1, 1992 to May 31, 1997

PURCHASE ORDERS shall be placed with the following vendor:

HAWAIIAN TELEPHONE COMPANY  
P.O. Box 2200  
Honolulu, Hawaii 96841

Telephone: 546-5420  
Vendor Code: 210619-00

UNIT PRICES shown in this price list include delivery to the State's designated user location, installation, and all applicable taxes except the 40 State General Excise Tax. Agencies are requested to add the 4% amount to their purchase order total. Vendor is aware that the tax to be charged shall not exceed the 4% rate (rounded to the nearest cent).

"DAGS PRICE LIST NO PL 92-65" should be noted on purchase orders issued against this price list. Also, include delivery instructions, i.e., where to deliver, person to contact, telephone number.

AGENCIES ARE REMINDED of the requirements of ADMINISTRATION DIRECTIVE 87-1 which requires written approval prior to purchase of modems. An approved copy of the Telecom Request (TR) form must be attached to each request for payment.

EXCEPTION TO THE PRICE LIST must be made in writing to the State Comptroller. Agencies of the Executive Branch are reminded that the Governor's Budget Execution Policy has mandated that purchases outside this price list must be approved by the State Comptroller.

DELIVERY AND INSTALLATION of each modem (outright purchase or lease with option to purchase) shall be made within 60 consecutive calendar days after receipt of the purchase order by the vendor. Delivery includes uncrating, unpacking, removal of crating, packing and skidding. Prior to delivery, Contractor is required to contact the person responsible for the order to coordinate the delivery. Be sure to include the name of the contract person on the purchase order issued. Agency is advised to inspect the equipment immediately upon receipt and to contact the vendor if there are any defects or deficiencies. It is the agency's option to have installation performed by the vendor. Installation costs contained in this price list apply to both outright purchase and lease with option to purchase equipment.

LIQUIDATED DAMAGES may be assessed by the agency for late delivery and installation of the modems. Liquidated damages is fixed at \$10.00 for each and every calendar day the Contractor delays in delivery and installation beyond the allowed 60 calendar days.

WARRANTY: Equipment is guaranteed by the Contractor for 90 calendar days, against defects resulting from use of defective or inferior materials or from defective workmanship, or against all design and manufacturing defects. Replacement or repairs of any such defects shall be at no cost to the State for parts and labor during the warranty period. Repairs or replacements due to abuse or negligence on the part of the State are not covered. The repairing of equipment during the warranty period is governed by the provisions detailed below under FUTURE MAINTENANCE SERVICE.

FUTURE MAINTENANCE SERVICE commencing immediately upon expiration of the warranty period may be purchased by an agency at the prices listed in this price list. Each agency has the option to purchase or not to purchase this service and the option is to be exercised prior to expiration of the 90-day warranty period. Maintenance prices apply to both outright purchase and lease with option to purchase equipment. Agency may be required to enter into a separate maintenance agreement with the vendor, however, the following provisions supersede any provisions in such agreement which are contradictory to those that follow:

#### FUTURE MAINTENANCE SERVICE (cont.)

Two (2) hours on-site response from call back; unless other arrangements have been made during the call back conversation, with agency's approval.

The Contractor is expected to repair the equipment within 4 hours of reaching the failing equipment, otherwise the trouble call shall be elevated to the next higher level of maintenance support.

Only new standard parts or parts of equal quality shall be used in repairs.

All equipment obtained on the 12-Month lease with option to purchase plan will be owned by the agency following the twelfth monthly lease payment as the buy-out cost after the 12th month is \$0.00. The agency may purchase the equipment outright during any month of the purchase plan.

The following schedule will apply when determining buy-out cost-for lease with option to purchase equipment:

Month	1	(\$0.92042) * (Original Equipment Purchase Price) = Buy-Out Cost
Month	2	(\$0.84017) * (Original Equipment Purchase Price) = Buy-Out Cost
Month	3	(\$0.75926) * (Original Equipment Purchase Price) = Buy-Out Cost
Month	4	(\$0.67767) * (Original Equipment Purchase Price) = Buy-Out Cost
Month	5	(\$0.59540) * (Original Equipment Purchase Price) = Buy-Out Cost
Month	6	(\$0.51245) * (Original Equipment Purchase Price) = Buy-Out Cost
Month	7	(\$0.42880) * (Original Equipment Purchase Price) = Buy-Out Cost
Month	8	(\$0.34446) * (Original Equipment Purchase Price) = Buy-Out Cost
Month	9	(\$0.25941) * (Original Equipment Purchase Price) = Buy-Out Cost
Month	10	(\$0.17366) * (Original Equipment Purchase Price) = Buy-Out Cost
Month	11	(\$0.08719) * (Original Equipment Purchase Price) = Buy-Out Cost
Month	12	(\$0.00000) * (Original Equipment Purchase Price) = Buy-Out Cost

QUESTIONS relating to this price list may be directed to Mr. Grant Turner of the DAGS Purchasing Branch, telephone 586-0565.

Description of Items	Outright Purchase Price	12-Month Lease With option to Purchase (Monthly Cost)	Applies to Outright Purchase and Lease Plan	
			Install. Cost	Monthly Maint. Cost
DIAGNOSTIC MODEMS.				
Limited Distance				
NMS 2020	\$ 943.79	\$96.38	\$152.50	\$7.86
NMS 2020 (R)	\$ 89.31	\$91.59	\$152.50	\$7.41
NMS 2020A	\$1022.94	\$103.34	\$152.50	\$8.52
NMS 2020A (R)	\$973.50	\$98.99	\$152.50	\$8.11
NMS 2030	\$1022.94	\$104.66	\$167.50	\$8.52
NMS 2030 (R)	\$ 967.81	\$ 99.81	\$167.50	\$8.07
DIAGNOSTIC MODEMS,				
Long haul				
NMS 2418	\$1337.93	\$131.03	\$152.50	\$11.15
NMS 2418 (R)	\$1283.45	\$126.24	\$152.50	\$10.70
NMS 4800	\$1811.22	\$172.64	\$152.50	\$15.09
NMS 4800 (R)	\$1756.09	\$167.80	\$152.50	\$14.63
NMS 9600				\$16.47
NMS 9604A	\$3545.44	\$327.09	\$175.00	\$29.55
NMS 9604A (R)	\$3488.60	\$322.09	\$175.00	\$29.07
NMS 9610	\$2678.34	248.88	\$152.50	\$22.32
NMS 9610 (R)	\$2623.21	\$244.03	\$152.50	\$21.86
NMS 9644A	\$4107.44	\$376.49	\$175.00	\$34.23
NMS 9644A (R)	\$4021.68	\$368.96	\$175.00	\$33.51
NMS 14433	\$3010.40	\$280.05	\$175.00	\$25.09
NMS 14433 (R)	\$2955.27	\$275.20	\$175.00	\$24.63
NMS 14434	\$3956.34	\$363.21	\$175.00	\$32.97
NMS 14434 (R)	\$3877.51	\$356.28	\$175.00	\$32.31
NMS 14436	\$4429.31	\$404.79	\$175.00	\$36.91
NMS 14436 (R)	\$4350.48	\$397.86	\$175.00	\$36.25
NMS 19202A	\$5437.32	\$493.41	\$175.00	\$45.31
NMS 19202A (R)	\$5358.50	\$486.48	\$175.00	\$44.65
DIAGNOSTIC				

Description of Items		Outright Purchase Price	12-Month Lease With Option to Purchase (Monthly Cost)	Applies to Outright Purchase and Lease Plan	
				Install. Cost	Monthly Maint. Cost
MULTIPLE ACCESS UNITS					
MAU-1A		\$521.67	\$54.65	\$100.00	\$ 4.35
MAU-3		\$955.15	\$92.76	\$100.00	\$ 7.96
<u>ASYNCHRONOUS TO SYNCHRONOUS CONVERTER</u>					
ASC-3		\$218.62		\$ 47.50	\$ 1.82
<u>CABINETS/SHELVES/BACKPLANES</u>					
EP-1B	Cabinet	\$375.00	\$ 41.76	\$100.00	\$ 0.00
EP-2	Cabinet	\$845.00	\$ 83.08	\$100.00	\$ 0.00
EP-4B	Cabinet	\$1495.00	\$140.23	\$100.00	\$ 0.00
EP-4D	Cabinet	\$2195.00	\$205.06	\$137.50	\$ 5.00
EP-4/DC	Cabinet	\$2995.00	\$275.40	\$137.50	\$10.00
DS-1	Shelf	\$ 795.00	\$ 75.39	\$ 62.50	\$ 6.63
<u>CABINETS/SHELVES/BACKPIANES</u>					
DS-5	Shelf	\$1325.00	\$125.28	\$100.00	\$11.04
USS-1	Shelf	\$ 695.00	\$66.60	\$62.50	\$ 5.79
DC-I/BP		\$ 315.00	\$31.87	\$47.50	\$ 0.00
Hultiport/BP		\$ 310.00	31.43	\$47.50	\$ 0.00
NMS MP/BP		\$ 495.00	\$47.69	\$47.50	\$ 0.00
MP 19202/BP		\$ 495.00	\$47.69	\$47.50	\$ 0.00
MAU-1A/BP		\$ 145.00	\$16.92	\$47.50	\$ 0.00
MAU-3/BP		\$ 80.00	\$11.21	\$47.50	\$ 0.00

\* INSTALLATION IS AT THE OPTION OF THE STATE

\* (R) INDICATES RACK MOUNTABLE